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| **C.Meignanasampath**  **(Assitant Manager)**  **Email Address:**  [sampath\_909@yahoo.co.in](mailto:sampath_909@yahoo.co.in)  **Contact :**  **Mobile :**91-9942920695   Contact Address: 11,Thottiankinathupudur  Kasturibagramam (p.o)  Aracahalur via  Erode  Tamilnadu  India Personal Information Date of Birth :01-07-1984  Gender : Male  Nationality : Indian  Religion : Hindu  Mother Tongue: Tamil  Marital Status : Married | | SUPPLIER DEVELOPMENT 14.5+  CAREER OBJECTIVE  Seeking a position to utilize my skills and abilities in an industry that offers professional growth while being resourceful and innovative  PROFESSIONAL EXPERIENCE   |  |  |  |  | | --- | --- | --- | --- | | S.No | COMPANY | DESIGNATION | WORK NATURE | | 1 | Gates UNITTA INDIA  (2010 to 2020) | Asst.Manager  EXP:10.5 yrs | 1.New Project Development  2.Supplier Development | | 2 | **PRICOL GROUPS**  (ETCL)  (2006 -2010 May) | 1.Management Representative  EXP: 4 yrs | 1.Administration of overall Quality Management  2.Handling the new projects |   **.**  Experience  **Ef** New project development, Supplier Development ,Quality, Purchase &    Cost estimation    Area of proven performance   * Best employee award for Localisation of child parts * Dimond award for the Cost saving project * Certification of TS16949 for ETCL as MR * Implementation of APQP, FTQ ,LTQ,MTBF   SKILL SET   * Certified as an Internal Auditor for ISO /TS by AVB consultancy * Certified in the Diploma course of **PROE & ANSYS.** * Certification in model Design contest at National level   JOB RESPONSIBLITIES   * New Project & Supplier Development * Cost savings& cost planning * Localisation of child parts |
| **KEY RESULT AREA**  **GATES** | NEW PROJECT DEVELOPMENT(GATES UNITTA INDIA)   * Floating of Enquiries, comparative cost analysis, estimating and negotiation with technically & commercially approved vendors. * Review of manufacturing and machining feasibility of   new project and review of APQP during the tool development   * Order and receive the sample lot * Summary of learn up activities Brief presentation to top level management regarding new product development   SUPPLIER DEVELOPMENT(GATES UNITTA INDIA)  .   * Developing long-term partnerships with suppliers and managing   day-to-day supplier performance to ensure meeting of service,  cost, delivery & quality norms.   * Executing vendor evaluation, vendor rating calculation and   necessary actions for under performance.   * Consistently evaluating vendor performance to ensure   adherence to predefined specifications and supply of quality  material / execution of job works.   * Review of the audit results and monitor the performance * Review of supplier Control plan, Process FMEA and Monitoring   the process capability of new product.   * Implement controls and execute Product Quality Plan to improve the quality of parts at Supplier * Analysis of process capability study for special character   involved in new product  PURCHASE MANAGEMENT   * More than 5 years of experience in various facets of procuring materials from national and international markets. * Expertise in developing local vendors, reducing the cost of procurement of material. * Planning and budgeting of purchase functions, involving cost estimation, contract negotiations. * Setting up the weekly, monthly, quarterly procurement plan. * Procurement of raw material from national and international market. * Liaison with the production department to maintain optimum inventory. * Developing reports on procurement and usage of material for top management. | |
| **ETCL**  **EDUCATION QUALIFICATION**  **AREA OF EXPOSURE**  **EXTRACURRICULAR ACTIVITIES**  **DECLARATION :** | SYSTEM (ETCL)   * Review of departmental objectives of every month based on their consecutive performance**.** * Planning & Conducting the IQA’s and reporting the status of performance to the Management for review and for improving the same.   QUALITY ENGINEERING(ETCL)   * Control and Prevention of non conformance and Document updation for the same * Analysis of line and customer rejection * Project for the continual improvement * Process capability study      * completed Management Studies M.B.A (General) in June 2009 at Bharathiyar university * completed Professional course B.E <Mechanical >with an average of 74.5% in MPNMJEC at Chennimalai during 2002-2006 under Anna university * Completed my higher secondary in Navarasam.M.H.S.S with 84.5% in 2002 * ISO/TS 16949 Quality Management system * Aluminium Die castings and machining * Quality Management system * Handling of customer complaint * New project development and supplier Quality   Appreciation certificate from Hope for helping the under  privileged orphan and poor children  I here by declare that the above mentioned information is  correct up to my knowledge .I bear the responsibility for the  correctness of the above mentioned particulars.  1)Currently ( Location of Work): **India (Chennai)**  2) Salary Expectation : As per company norms  3)Current salary : INR 12.75L /year  4) Joining Period : Immediate joining  Place :Chennai Your’s faithfully  Date : C.Meignanasampath | |